

EZ Objections & Frequently Asked Questions

1. Why is my buyer paying the commission?
2. Can I simply send a normal offer and not use the bidding platform?
3. So it's an auction?
4. Can I send a bid under starting bid price?
5. Is this new? I haven't seen this.
6. Do I need to email you an offer and put a bid in the EZ Real Estate platform?
7. My clients bid was the highest on the platform. Why are they not accepting the bid?
8. In this market what percentage should I come off list price?
9. So with the 6% buyer premium, do I do 2.5% for each agent and then 1% to EZ?
10. If platform doesn't work, do I still owe EZ 1%?

11. How do I put verbiage in public & realtor remarks?
12. When do I reach out to agents to educate them on the bid process and commission?
13. Do I need to wait the entire 14 day bid event to present offers to sellers?
14. Does the title company still take the commission off the contract sales price?
15. What is the best way to explain to agents the process?
16. Do I only put listings on the platform? Or also MLS
17. What % of the time does using this platform, listings go over market value?
18. What % of the time do agents double side their listing?
19. How is the buyers agent getting a commission?
20. Is this approved in my state?
21. How do I fill out the listing agreement?

22. Do I put on the MLS what buyers agents are getting paid?

23. How long does it take to submit a bid on the platform?

24. How long does it take to upload the info needed in to the EZ Platform?